

## Message Text

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47

ACTION CU-04

INFO OCT-01 EUR-12 ISO-00 /017 W

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P R 210820Z JAN 76

FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC PRIORITY 6311

INFO USIA WASHDC

AMEMBASSY VIENNA

UNCLAS BUCHAREST 0361

STATE FOR CU/ARTS

USIA FOR IEU

VIENNA FOR RPO

E.O. 11652: N/A

TAGS: OEXC RO

SUBJECT: STRADIVARI QUARTET AND OTHER PERFORMING ARTISTS ON  
PRIVATE TOUR

REF: 75 STATE 013415, 75 BUCHAREST 6534, 75 STATE 240464

ARIA BUDGET REVIEW CITED REFTL 75 BUCHAREST 6534 PRODUCED  
DISAPPOINTING RESULTS IN FORM OF INADEQUATE FINAL OFFERS  
FOR EVENTS UNDER NEGOTIATION LAST FOUR MONTHS.

1. STRADIVARI QUARTET: ARIA WILLING TO PAY PER DIEM, HOTEL AND  
INCIDENTAL EXPENSES, HOWEVER, MADE LESS THAN FIRM OFFER TO PAY  
PERFORMANCE FEE OF \$700 IN LOCAL CURRENCY AND REFUSES TO FUND  
INTERNATIONAL TRANSPORTATION OF GROUP. EMBASSY WAS ORIGINALLY  
PREPARED TO ASSUME REASONABLE SHARE OF COSTS BUT OUTLAY FOR  
CONCERT FEE AND FOUR ROUNDTRIP AIR FARES CANNOT BE JUSTIFIED  
IN TERMS OF EITHER CPP OBJECTIVES OR CURRENT GOE STATUS.  
THEREFORE, REGRETFULLY MUST DECLINE STRADIVARI APPEARANCE  
AT THIS TIME.

2. BOSTON MUSCA VIVA: ARIA WON'T CONSIDER THIS EVENT AT ALL  
SINCE TOTAL COST FOR GROUP OF EIGHT WOULD BE DOUBLE THAT OF  
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STRADIVARI.

3. LUCY ISHKANIAN: ARIA'S BEST OFFER IS 3,000 LEI (DOLLARS 250) FOR TWO PERFORMANCES OF GERSHWIN WITH TIMISOARA ORCHESTRA MAY 22 AND 23, PLUS PER DIEM, HOTEL, AND INTERNAL TRAVEL BETWEEN BUCHAREST AND TIMISOARA. IN VIEW OF RARE OPPORTUNITY OF SCHEDULING AMERICAN ARTIST WITH PROVINCIAL ORCHESTRA AND LACK OF FIRM MUSICAL PROGRAMS IN EARLY SUMMER AT AMERICAN LIBRARY BUCHAREST, EMBASSY CONSIDERING FOOTING BILL FOR ISHKANIAN INTERNATIONAL TRAVEL AND PORTION OF THREE CONCERT FEES, INCLUDING LIBRARY RECITAL. PLS ADVISE WHETHER ISHKANIAN WILL ACCEPT ENGAGEMENT MAY 21 TO 24 FOR TWO TIMISOARA CONCERTS AND ONE LIBRARY RECITAL FOR TOTAL HONORARIUM OF DOLS 700 PLUS INTERNATIONAL AND INTERNAL TRAVEL, HOTEL, 130 LEI PER DIEM. ALSO ADVISE WHETHER ISHKANIAN CAN PROVIDE GERSHWIN ORCHESTRAL SCORE AND SIZE OF ROYALTY IF ANY. COMMENT: EMBASSY RELUCTANT TO PRESS ARIA FURTHER ON THE ABOVE EVENTS BECAUSE OF MAJOR PRESSURE NOW BEING APPLIED TO SECURE ADEQUATE ARIA SUPPORT FOR LAPO APPEARANCES LATER THIS YEAR, WHICH SUBJECT OF SEPTEL THIS DATE. BARNES

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